

15 April 2016

Dear FleetBroadband Customer,

Re: FleetBroadband plans withdrawal update

As previously announced in 2015, we made a number of enhancements to our FleetBroadband pricing plans. By working with our customers and by listening to the changing market dynamics we introduced a number of new FleetBroadband plans. As part of these updates I am writing to inform you that we will be permanently replacing a number of old FleetBroadband plans.

From 1 May 2016 any SIMs that are provisioned on the monthly plans as listed in appendix 1, will automatically be replaced with the 75MB volume monthly plans. For those customers with SIMs on subscription plans that are not included in appendix 1, (such as equipment bundles or quarterly/annual plans), please be informed that these will remain unchanged at this time.

We encourage you to migrate your SIMs to a plan that best suits your requirements. In many instances, depending on the average data usage, the optimum plan for a vessel may be the 250MB plan or 1GB plan rather than the 75MB plan. Upgrading to the 1GB plan is worthwhile for a vessel with an average usage of 300MB per month and may open up the opportunity to enhance vessel performance or offer communication to crew as part of your crew welfare initiatives.

Should you require any further details relating to these changes please contact your Inmarsat Maritime account manager who will be happy to support you in reviewing your requirements and optimising your FleetBroadband plans.

Yours sincerely,

Shane Rossbacher
Senior Vice President Business Development
Inmarsat Maritime

Appendix 1: List of FleetBroadband packages to transition to FleetBroadband 75MB Plan

Subscription ID	Subscription name
546	FB Entry User Plan Monthly
712	FB Entry User Plan Monthly (3yr)
911	FB Entry Money Bundle Mnthly (1yr)
914	FB Entry Money Bundle Mnthly (2yr)
868	FB Entry 1YR SCAP Money Monthly
5000	FB Entry 2012 Money Plan Monthly
5019	FB Entry 2012 + FB250(2YR-M)
5044	FB Value Entry 2012+FB250 (3YR-M)
5113	FB Entry 200MB Volume Monthly
5129	FB Entry Volume + FB250(2YR-M)
5133	FB Entry Volume + FB500(2YR-M)
5401	FB Entry + FB150 (2YR-M)
5185	FB Entry 200MB 2SIM Volume Monthly
5474	FB Entry 2SIM + FB500 (2YR-M)
5240	FB Entry 200MB 2SIM Vol M+1400Mins
5237	FB Entry 200MB Vol Mthly+1400Mins
819	FB B to FB Entry + FB250 3YR-M

Notes:

- All plans listed above will be migrated to the new 75MB plan. The Subscription ID show in the table above will not change, but the description on the invoice will be updated to “FB 75MB 2016 Migration”.
- Only Subscription IDs listed in the above table will be migrated to the 75MB plan. If your current Subscription ID does not match one in this list, your plan will remain unchanged.
- You can check your current Subscription ID either by accessing your account via the Gateway web portal, or by contacting your account manager.
- Customers are strongly encouraged to review your usage levels to determine if the 75MB plan is appropriate. In some cases, maximum value may be achieved by selecting a 250MB or 1GB plan level. We recommend you discuss your options with your account manager.